



# GLOBALIZATION

# The HISPANIC BUSINESS 2001

Rank	Company name, location	CEO	Number of employees, 2000	Hispanic employees, 2000	2000 revenues (\$M)
1	<b>Brightstar Corp.</b> , Miami, FL	R. Marcelo Claire	200	194	\$354.00
2	<b>Pharmed Group Corp.</b> , Miami, FL	Carlos M. de Cespedes	158	136	\$152.00
3	<b>Husco International Inc.</b> , Waukesha, WI	Agustin A. Ramirez	609	27	\$160.00
4	<b>Precision Trading Corp.</b> , Miami, FL	Israel Lapciuc	55	50	\$85.00
5	<b>All American Containers Inc.</b> , Miami, FL	Remedios Diaz Oliver	163	95	\$98.44
6	<b>Quirch Foods Co.</b> , Miami, FL	Guillermo Quirch	175	DND	\$161.00
7	<b>Plastec USA Inc.</b> , Miami, FL	Hector Sosa	33	30	\$30.10
8	<b>Andes Chemical Corp.</b> , Miami, FL	Fernando Espinosa	17	16	\$29.50
9	<b>The Plaza Group Inc.</b> , Houston, TX	Randy E. Velarde	10	3	\$92.00
10	<b>Electric Machinery Enterprises Inc.</b> , Tampa, FL	Jaime Jurado	479	174	\$78.00
11	<b>K&amp;M Engineering &amp; Consulting Corp.</b> , Washington, DC	Michael H. Kappaz	104	3	\$22.50
12	<b>Refricenter of Miami Inc.</b> , Miami, FL	Cirilo Hernandez	122	4	\$79.41
13	<b>Tire Group International</b> , Miami, FL	Antonio R. Gonzalez	22	19	\$21.69
14	<b>Future Packaging Inc.</b> , Santa Clara, CA	Rufino A. Vega	239	227	\$24.00
15	<b>AZF Automotive Group Inc.</b> <sup>1</sup> , Miami, FL	Ivan G. Motta	5	5	\$14.00
16	<b>Business Travel Advisors Inc.</b> , Miami, FL	Sergio L. Barrera	39	28	\$27.40
17	<b>McLean Cargo Specialists Inc.</b> , Houston, TX	Angel F. Jimenez	78	29	\$12.35
18	<b>A.M. Capen's Co. Inc.</b> , Hillside, NJ	Camilo Fernandez	10	9	\$11.98
19	<b>Beam Radio Inc.</b> , Miami, FL	Manuel A. Alvarez	15	15	\$11.00
20	<b>ZMG Inc.</b> <sup>2</sup> , Walnut, CA	Joe J. Gomez	18	17	\$15.63
21	<b>Northwestern Meat Inc.</b> , Miami, FL	Elpidio Nuñez	180	180	\$118.40
22	<b>Casas International</b> , San Diego, CA	Sylvia Casas-Jolliffe	130	120	\$15.00
23	<b>H&amp;H Meat Products Co. Inc.</b> <sup>3</sup> , Mercedes, TX	Liborio E. Hinojosa	370	370	\$60.00
24	<b>Solvents &amp; Chemicals Inc./Packaging Svc. Co.</b> , Pearland, TX	Gabriel Baizan	120	30	\$49.90
25	<b>Intermarket Corp.</b> , Miami, FL	Manuel A. Alvarez	20	20	\$9.09
26	<b>Algus Enterprises Inc.</b> , Miami, FL	Gustavo R. Lima	13	13	\$8.25
27	<b>El Dorado Furniture Corporation</b> , Miami Gardens, FL	Luis Capo	450	DND	\$94.03
28	<b>Mac Aerospace Corp.</b> , Chantilly, VA	Javier Rodriguez	18	9	\$9.50
29	<b>Protec Inc.</b> , Miami, FL	Alfredo Sotolongo	36	35	\$7.90
30	<b>Elan International</b> , Newport Beach, CA	Lucia De Garcia	25	17	\$8.00
31	<b>RAM Enterprises Inc.</b> , Valencia, CA	Maricela Monstein	39	20	\$27.20
32	<b>Excel Railcar Corporation &amp; Companies</b> , Naperville, IL	Eugene R. Constance	30	9	\$7.74
33	<b>Telexport Inc.</b> , Hialeah, FL	Danilo Alonso	20	19	\$6.18
34	<b>Ruiz Food Products Inc.</b> , Dinuba, CA	Ricardo Alvarez	1,300	1,250	\$135.00
35	<b>Supreme International Inc.</b> <sup>4</sup> , Miami, FL	George Feldenkreis	441	330	\$252.40
36	<b>Garcia Roofing Inc.</b> , Bakersfield, CA	Mike Garcia	60	50	\$5.80
37	<b>Pan American Express Inc.</b> , Laredo, TX	Arturo Volpe	263	192	\$23.68
38	<b>Lopez Foods Inc.</b> , Oklahoma City, OK	John C. Lopez	374	125	\$173.60
39	<b>Bella Automotive Group Ltd.</b> <sup>5</sup> , Miami, FL	Jeronimo M. Esteve	275	263	\$149.93
40	<b>OneSource Distributors Inc.</b> , San Diego, CA	Robert S. Zamarripa	200	60	\$89.39
41	<b>R.W. Garcia Co. Inc.</b> , San Jose, CA	Robert Garcia	60	45	\$9.00
42	<b>Contour Service Network Inc.</b> <sup>6</sup> , Fremont, CA	Henry J. Martinez	29	12	\$8.59
43	<b>Deneba Systems Inc.</b> <sup>7</sup> , Miami, FL	Joaquin de Soto	75	25	\$5.99
44	<b>Research Planning Inc.</b> , Falls Church, VA	Reynaldo P. Maduro Sr.	442	22	\$46.00
45	<b>American Fasteners Corp.</b> , Miami, FL	Manny Benitez	49	46	\$7.77
46	<b>Ameritrans Cargo Brokers Inc.</b> , Miami, FL	Martin Roy Leon	10	10	\$19.01
47	<b>Gus Machado Ford Inc.</b> , Hialeah, FL	Gus Machado	145	145	\$109.50
48	<b>Trinity Furniture Inc.</b> , Trinity, NC	Jorge Antonio Lagueruela	55	3	\$5.59
49	<b>Arroyo Process Equipment</b> , Clearwater, FL	Frank Arroyo	79	7	\$19.19
50	<b>Philatron International</b> , Santa Fe Springs, CA	Phillip M. Ramos Jr.	160	157	\$15.00

<sup>1</sup>dba Automotores Zona Franca. <sup>2</sup>dba JoJo'z Enterprises. <sup>3</sup>dba H&H Foods. <sup>4</sup>dba Perry Ellis International. <sup>5</sup>dba Headquarters Toyota & Lincoln Mercury. <sup>6</sup>dba Contour Computer Services Inc. <sup>7</sup>dba Deneba Software. DND = Did not disclose.

# Top 50 Exporters

Revenue from exports	2000 export sales (\$M)	1999 export sales (\$M)	1992-2000 export sales growth	Products or services	Destination
86%	\$303.00	\$73.40	313%	Dist. wireless communication equip.	South America, Mexico, Caribbean
42%	\$64.00	\$38.00	68%	Pharm. & medical supply dist.	South America, Central America, Mexico
38%	\$60.00	\$60.75	-1%	Hydraul., electrohydraul. control mfg.	Europe, Canada, Asia
65%	\$55.00	\$50.00	10%	Cnsmr. electr., housewares, elect. whsl.	South America, Central America
55%	\$53.90	\$42.17	28%	Glass, plastic, metal container dist.	Mexico, Caribbean, South America
31%	\$50.00	DND	DND	Food dist., export, import, whsl.	Caribbean, Mexico
100%	\$30.10	\$35.63	-16%	Plastic equipment sales	Mexico, South America, Caribbean
100%	\$29.50	\$28.00	5%	Paint, chem. exporting	Caribbean, Central America
27%	\$25.00	\$15.00	67%	Petrochemicals dist.	Europe, Asia
31%	\$24.53	\$11.21	119%	Elect. contr. & modular const. mfg.	Caribbean
100%	\$22.50	\$12.50	80%	Engr. & telecomm. svcs.	Asia, Africa, South America
26%	\$20.29	DND	DND	Refrigeration equip. whsl.	Caribbean, South America, Mexico
88%	\$19.00	\$16.20	17%	Tire & tube sales & dist.	South America, Central America, Mexico
75%	\$18.00	\$14.00	29%	High-tech equip. pkg.	Asia, Europe, Central America
100%	\$14.00	\$14.00	0%	Automotive sales & svcs.	Caribbean, South America, Central America
47%	\$13.00	\$17.00	-24%	Travel mgmt. svcs.	South America, Europe, Asia
100%	\$12.35	\$13.80	-6%	Intl. freight forwarding	South America, Asia, Middle East
100%	\$11.98	\$12.34	-3%	Office & school supply export.	Caribbean, Central America, Middle East
100%	\$10.98	\$8.00	37%	Two-way radio sales & dist.	Caribbean, South America, Central America
67%	\$10.50	\$9.25	14%	Food dist.	Mexico
9%	\$10.42	\$9.67	8%	Meat, seafood, dairy whsl.	Central America
67%	\$10.00	\$9.23	8%	Customs brokerage	Mexico, Asia
17%	\$10.00	\$8.15	23%	Meat packing & dist.	Mexico
20%	\$10.00	\$4.50	122%	Dist./pkg. solvents, thinners, fuels	Mexico, Middle East, Caribbean
100%	\$9.09	\$9.39	-3%	Printing prods., svcs., equip.	Central America, Mexico, South America
97%	\$8.00	\$8.00	0%	Tire & tube exporting	South America, Central America, Caribbean
8%	\$7.89	\$7.10	11%	Home furnishing sales	South America, Caribbean
77%	\$7.30	\$6.61	10%	Aircraft spare parts whsl.	Asia, Europe, South America
90%	\$7.11	\$7.51	-5%	Energy cons. syst., AC/R, equip. whsl.	South America, Central America, Mexico
88%	\$7.00	\$7.00	0%	Intl. business devel. svcs.	Mexico, South America
26%	\$6.94	\$6.51	7%	Aerospace electronics dist.	Europe, Canada, Asia
84%	\$6.51	\$5.55	17%	Railcar sales & svc.	Mexico
87%	\$5.36	\$5.01	7%	Sound and lighting equip. sales	South America, Central America, Caribbean
4%	\$5.00	\$2.00	150%	Mexican food mfg.	Canada, Asia, Mexico, Central America
2%	\$5.00	\$5.00	0%	Men's apparel design & whsl.	Canada
86%	\$5.00	\$2.50	100%	Commercial, residential, indust. roofing	Middle East, Africa, Europe, Asia
20%	\$4.74	\$4.23	12%	Interstate transportation svcs.	Mexico, Canada
3%	\$4.49	\$3.94	14%	Meat prod. mfg.	Asia, Caribbean, Central America, Mexico
2%	\$3.50	\$3.00	17%	Automotive sales & svcs.	Caribbean, South America
3%	\$3.00	\$2.50	20%	Electronic supply whsl.	Mexico
31%	\$2.80	\$2.80	0%	Corn-based snack food mfg.	Europe
31%	\$2.70	DND	DND	Computer mfg. & repair svcs.	Europe
41%	\$2.44	\$2.44	0%	Microcomputer software mfg.	Europe, Asia
5%	\$2.24	\$2.29	-2%	Prof. svcs. to federal government	South America
28%	\$2.20	\$2.00	10%	Nuts & bolts whsl.	Central America, South America, Caribbean
11%	\$2.00	\$2.00	0%	Intl. freight forwarding	Asia, Europe, South America
2%	\$2.00	DND	DND	Automotive sales & svcs.	South America, Caribbean
36%	\$2.00	DND	DND	Exec. seating & table mfg.	Asia, Europe
9%	\$1.80	\$2.00	-10%	Pumps & process equip. svcs. & dist.	Caribbean, South America, Central America
12%	\$1.80	DND	DND	Mfg. electrical wires & cables	Canada

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